



REYMAR
FREIGHT

Reymar Freight

Company Overview

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Management

- ▶ Fanie Maritz - Managing Director
 - ▶ Over 20 years hands-on experience managing & operating transport business
 - ▶ Started Speedway Express in 1994 with his wife Annalie, distributing air & road freight within the Eastern Cape
 - ▶ Speedway Express was incorporated into Reymar Freight in 2009
 - ▶ He established Reymar Freight in November 1999 running line-haul between JHB-ELS-JHB
 - ▶ Reymar Freight currently have branches in JHB, PLZ, ELS, QTN, Aliwal North and from 1 October 2015 will open in Mthatha.
- ▶ Annalie Maritz - Director
 - ▶ Appointed in May 2015. Currently managing all Admin and Staff related issues.
 - ▶ 20 years experience in the freight industry, opening Speedway Express with Fanie in 1994.
 - ▶ Hand in hand Annalie and Fanie with the help of their key staff members has build the company to a profitable company that now employs 98 people.
- ▶ Gerrit Maritz – Director
 - ▶ After graduating from Stellenbosch with a degree in Transport Economics Gerrit moved to Johannesburg and became Branch manager.
 - ▶ He decided to further his studies and obtained a post graduate diploma in Business Management from the University of Stellenbosch Business School.
 - ▶ Currently based in Port Elizabeth as Director.

Management (Continued)

- ▶ Shane Niepage – Regional Manager; Border Area
 - ▶ Started on the 19th May 2000 as a driver for Speedway Express
 - ▶ Was promoted to regional manager after Umtata branch opened in year end 2015.
- ▶ Tracy Allner – Sales Manager
 - ▶ Tracy started as a receptionist with the company in 2001 and after a brief period in the operations she took over the sales from Fanie.
 - ▶ She is now running the sales division and looks after the key clients.
- ▶ Stefan Maritz – IT Manager
 - ▶ Stefan graduated with excellence with a degree in IT from Elmi College
 - ▶ He immediately rejuvenated Reymar Freight's IT infrastructure and keeps improving on it daily.
- ▶ Etienne Louw – Branch Manager Johannesburg
 - ▶ With more than 10 years of experience in the Courier Industry Etienne is a vital employee of Reymar Freight.
 - ▶ He currently manages the Johannesburg region as branch manager.

Key Milestones

- ▶ November 1999
 - ▶ Operations commence with a overnight service from JHB to ELS & ELS to JHB
 - ▶ 2 x 2½ ton Mercedes Benz Sprinters purchased
- ▶ August 2001
 - ▶ Nightly economy service from JHB to PLZ & PLZ to JHB commences. An additional 2 x 2½ ton Mercedes Benz Sprinters purchased
- ▶ January 2002
 - ▶ Overwhelming demand prompts introduction of a Next Day Economy services between JHB & ELS. An additional 2 x 2½ ton Mercedes Sprinters purchased
- ▶ April 2004
 - ▶ Introduction of 4 ton vehicles into the fleet and a next day economy service into JHB & PLZ
 - ▶ An additional 4 x 4 ton Iveco trucks purchased
- ▶ May 2004
 - ▶ Nightly economy, overnight and next days services from CPT to GRJ to PLZ to EL JHB to PLZ & PLZ to JHB commences. Additional 2 x 4 tonners added to fleet.
- ▶ June 2005
 - ▶ Due to increased tonnages, vehicles replaced with Isuzu 5 tonners

Key Milestones (Continued)

- ▶ October 2006
 - ▶ Open a branch in Durban running freight to Plz on a next day basis.
- ▶ September 2008
 - ▶ Close Durban and Cape Town Branches due to extreme expenses on fuel and staff
- ▶ October 2008
 - ▶ Start running a Link between Jhb and Port Elizabeth, stop running all 8 Tonners on the route, all Economy freight.
- ▶ February 2010
 - ▶ Start running a vehicle from Plz to George, Mosselbay and Oudshoorn everyday.
- ▶ April 2011
 - ▶ Open the Queenstown and Aliwal North Branches.
- ▶ August 2014
 - ▶ Gefan Trust buys out Mr Marais and is the sole shareholder in Megamor Seven PTY (LTD)
- ▶ November 2016
 - ▶ The introduction of a second link into the company routing.
 - ▶ Reymar Freight now has two links running between JHB and PLZ/ELS daily as well as an ONX vehicle to each city from JHB.
- ▶ August 2019
 - ▶ After running a vehicle into George Western Cape daily, the volume of freight increased overwhelmingly.
 - ▶ The company decided it was the correct move and opened the 6th branch in George.
 - ▶ Allowing for a 2-day service from JHB into George

Operations and Overnight Services

- ▶ Line-haul Services & Driver System
 - ▶ Driver System
 - ▶ Drivers swop vehicles at pre-arranged rendezvous points & then drive back to their respective home bases.
 - ▶ Johannesburg Services Offered
 - ▶ 2 Dedicated ONX/NDX vehicles (Isuzu 14 tonner and UD 8 Tonner) leave JHB every night for ELS and PLZ respectively.
 - ▶ Inbound vehicles arrive from ELS and PLZ at ± 09:30 – 10:30
 - ▶ 1 x 18m link leaves Jhb bound for Plz at about 00:00 with all the Economy freight for Port Elizabeth and the Garden Route.
 - ▶ 1 x 15m container leaves JHB bound for ELS at about 00:00 with all ECO freight for East London and surrounding areas.
 - ▶ East London Services Offered
 - ▶ 1 Dedicated ONX/NDX to JHB every night arriving ± 09:30 – 10:30
 - ▶ Inbound ONX/NDX vehicle arrives from JHB ± 08:30 – 09:30
 - ▶ Inbound ECO vehicle arrives between 16:00 – 18:00

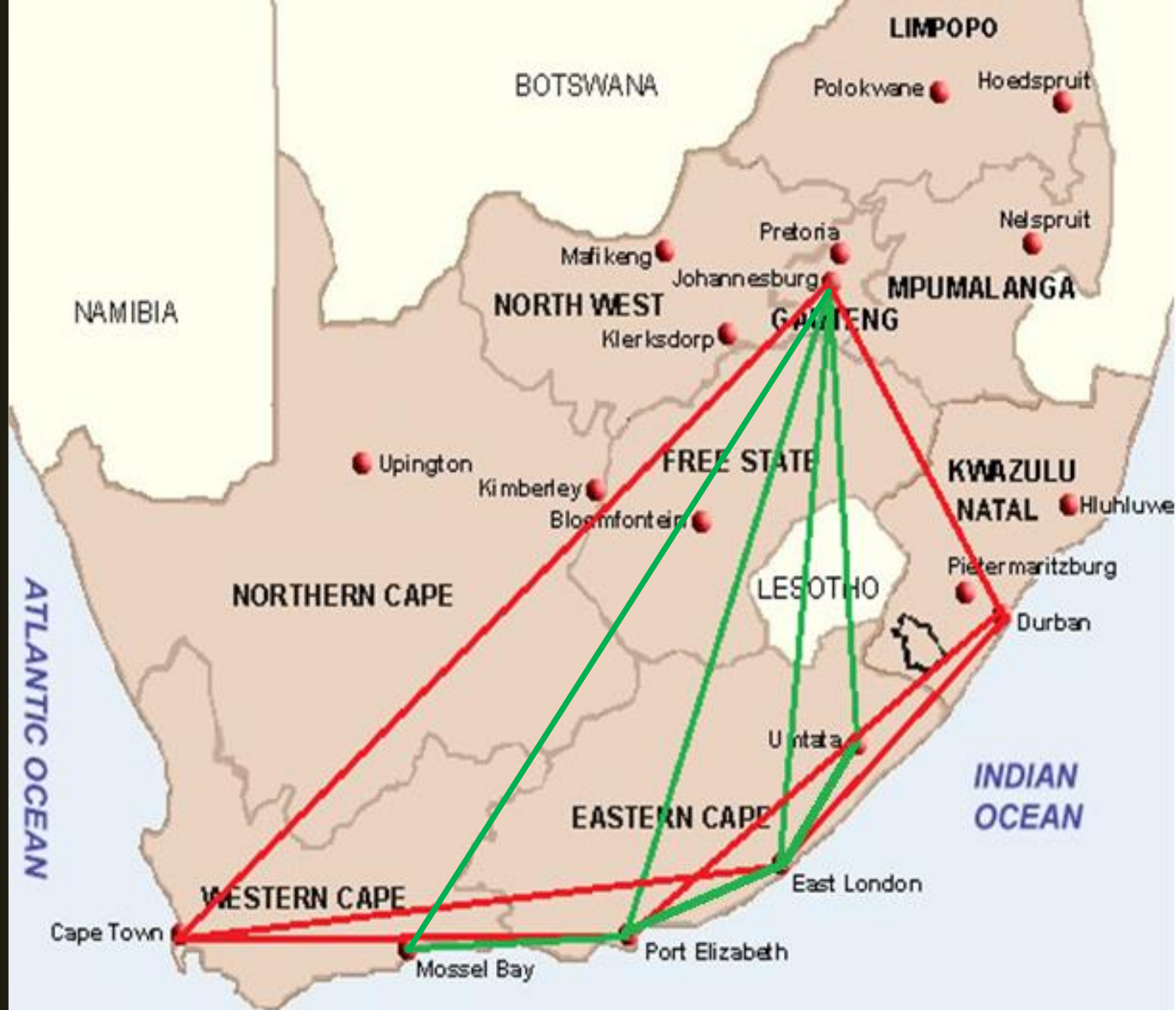
Operations and Overnight Services (Continued)

- ▶ Line-haul Services (Continued)
 - ▶ Port Elizabeth Services Offered
 - ▶ 1 ONX/NDX vehicle to East London every night arriving ± 09:30 – 10:30
 - ▶ Inbound ONX/NDX vehicle arrives from JHB at ± 08:30 – 09:30
 - ▶ Inbound ECO vehicle arrives from JHB at 17:00 onwards
 - ▶ Inbound ONX/NDX vehicle arrives from GRJ at 23:00 onwards and returns back.
 - ▶ Cape Town Services Offered
 - ▶ We make use of a 3rd party to service this areas for us, and it is sold as Economy only.
 - ▶ George Services Offered
 - ▶ 1 ONX/NDX vehicle to Port Elizabeth every night departing at 18:00
 - ▶ Inbound ONX/NDX vehicle from PLZ at 06:00 carrying all freight from PLZ as well as JHB, which allows for a 2-day service from JHB.

Graphic Illustration of All Routes

Overnight Routes:

- Routes marked in Green done directly by Reymar Freight and is either ONX or ECO.
- These routes include on-route drop-offs in Bloemfontein, Aliwal North and Queenstown.
- Routes marked in Red are done by Reymar Freight through agents.
- These Routes are also done over a 2-day period.



Vehicle Security, Safety and Back-up Services

- ▶ Vehicle Security
 - ▶ All vehicles are fitted with GPS tracking devices providing location to within 10 meters
 - ▶ Vehicles are tracked & visible 24 hrs. a day
 - ▶ All vehicles have anti-tampering devices & immobiliser chips with onboard backup batteries
 - ▶ Pre-programmed Zone violation & No-go areas alert potential hi-jackings
 - ▶ Route deviations are immediately flagged to a 24hr crisis center for armed response (if necessary)
 - ▶ Crisis center in radio contact with SAP stations to setup roadblocks, in event of hi-jack situation
- ▶ Vehicle & Driver Safety
 - ▶ All Line Haul vehicles are unmarked and has Satellite tracking with 24hour armed response
 - ▶ Vehicles are fitted with appropriate governors
 - ▶ All vehicles carry drive report indicators with reported incidents thoroughly investigated
 - ▶ To ensure drivers remain alert, drivers drive for 2 hours & rest for 2 hours
 - ▶ Fleet management reports reviewed monthly for point to point speed tracking
 - ▶ Vehicles also have onboard cameras fitted for live viewing of road, driver as well as freight.

Vehicle Security, Safety and Back-up Services (Continued)

▶ Backup Services

- ▶ All vehicles are maintained by the Dealers only, with 24 hour guaranteed backup
- ▶ In the event of a breakdown, backup crews are available from the nearest Isuzu service agent.
- ▶ Currently all our routes have service agents at least every 200 kilometres
- ▶ Where a vehicle is irreparable, within 4 to 6 hours a replacement vehicle can be despatched from the nearest centre (whichever is closer) either
 - ▶ Kempston Vehicle Base or
 - ▶ Reymar Freight branch

Distribution Network

- ▶ “In-House” Distribution
 - ▶ Over 85% of our distribution is performed “in-house” by Reymar Freight which is co-owned by the Managing Director, Fanie Maritz and his wife
 - ▶ Our existing clients find this an ideal “match” as freight remains under the MD’s control & responsibility up to the point of delivery i.e. A Door to Door service
 - ▶ The balance of our distribution is performed by carefully selected agents with proven track records.

Distribution Network (Continued)

Port Elizabeth Outlying Areas Serviced:

- ▶ Addo
- ▶ Alexandria
- ▶ Bathurst
- ▶ Beaufort West
- ▶ Cookhouse
- ▶ Cradock
- ▶ George
- ▶ Graaff-Reinet
- ▶ Grahamstown
- ▶ Hankey
- ▶ Humansdorp
- ▶ Jansenville
- ▶ Jeffereys Bay
- ▶ Joubertina
- ▶ Kareedouw
- ▶ Kenton-on-Sea
- ▶ Kirkwood
- ▶ Knysna
- ▶ Middelburg
- ▶ Mossel Bay
- ▶ Oudtshoorn
- ▶ Patensie
- ▶ Plettenberg Bay
- ▶ Port Alfred
- ▶ Somerset East

Distribution Network (Continued)

East London Outlying Areas Serviced:

- ▶ * Adelaide
- ▶ Alice
- ▶ Aliwal North
- ▶ Barkly East
- ▶ Bedford
- ▶ Berlin
- ▶ Bisho
- ▶ Bizana
- ▶ Burgersdorp
- ▶ Butterworth
- ▶ Cathcart
- ▶ Cofimvaba
- ▶ Dimbaza
- ▶ Dordrecht
- ▶ Elliot
- ▶ Engcobo
- ▶ Ezibeleni
- ▶ Flagstaff
- ▶ Fort Beaufort
- ▶ Fort Jackson
- ▶ * Hofmeyr
- ▶ Idutywa
- ▶ Indwe
- ▶ Kentani
- ▶ King William's Town
- ▶ * Kokstad
- ▶ Komga
- ▶ Lady Frere
- ▶ Lady Grey
- ▶ Libode
- ▶ Lusikisiki
- ▶ * Maclear
- ▶ Middledrift
- ▶ Molteno
- ▶ Ndabakazi
- ▶ Ngqeleni
- ▶ Nqanduli
- ▶ Port St Johns
- ▶ Queenstown
- ▶ Qumbu
- ▶ Sterkspruit
- ▶ Sterkfontein
- ▶ Steynsburg
- ▶ Stutterheim
- ▶ *Tarkastad
- ▶ Tsolo
- ▶ *Ugie
- ▶ Umtata
- ▶ Viedjiesville
- ▶ *Whittlesea
- ▶ Willowvale
- ▶ Zwelitsha

* - Indicates area is serviced as a 2 day service out of East London

Distribution Network (Continued)

Garden Routes Outlying Areas Serviced

* - Indicates area is serviced as a Next day service out of George

- Indicates area is serviced only on Tuesdays & Thursdays out of George

- ▶ Albertinia
- ▶ * Avontuur
- ▶ Barrington
- ▶ # Barrydale
- ▶ Blanco
- ▶ Belvidere
- ▶ Bergplaas
- ▶ Boggomsbaai
- ▶ Brandwag (Cape)
- ▶ Brenton-on-Lake
- ▶ Brenton-on-Sea
- ▶ Buffelsbaai
- ▶ Calitzdorp
- ▶ Cango Caves
- ▶ Cape St Francis
- ▶ Dana Bay
- ▶ * De Rust
- ▶ * Dysselsdorp
- ▶ Geelhout Boom
- ▶ Glentana
- ▶ Gouritsmond
- ▶ Great Brak River
- ▶ Groot Jongenstein
- ▶ *Haarlem
- ▶ Harkerville
- ▶ Hartenbos
- ▶ Heidelberg
- ▶ Herbertsville
- ▶ *Herold
- ▶ Herold's Bay
- ▶ Highlands
- ▶ Hoekwil
- ▶ Hornlee
- ▶ Johnson's Post
- ▶ Karatara
- ▶ Keurboom's River
- ▶ *Klaarstroom
- ▶ Klein Brak River
- ▶ *Krakeel
- ▶ Ladismith
- ▶ *Louterwater
- ▶ *Misgund
- ▶ Mossgas
- ▶ *Nature's Valley
- ▶ *Noll
- ▶ Pacaltsdorp
- ▶ *Prince Albert
- ▶ Redlands
- ▶ Rheeboek
- ▶ Rheenendal
- ▶ Riversdale
- ▶ Rondevlei
- ▶ Ruitersbos
- ▶ Schoemanshoek
- ▶ Sedgefield
- ▶ Sinksabrug
- ▶ Still Bay
- ▶ * St Francis
- ▶ *Stormsriver
- ▶ #Swellendam
- ▶ Tergniet
- ▶ *The Craggs
- ▶ *Tsitsikamma
- ▶ *Uniondale
- ▶ Victoria Bay
- ▶ Vleesbaai
- ▶ Waboomskraal
- ▶ #Willowmore
- ▶ Wilderness
- ▶ Wilderness Heights
- ▶ Wittedrift
- ▶ Zoar

Distribution Fleet

Ex Johannesburg

- ▶ To East London: 14 Ton (ONX) return.
- ▶ To East London: 15m Container (ECO)
- ▶ To Port Elizabeth: 8 Ton (ONX) return.
- ▶ To Port Elizabeth: 18m Link (ECO)

Ex Cape Town (Sub Contractor)

- ▶ To East London: 8 Ton return.

Ex Port Elizabeth

- ▶ To East London: 8 Ton return.

East London Distribution

- ▶ Local East London Distribution and surrounding areas
- ▶ Queenstown and surrounding areas
- ▶ Mthatha and surrounding areas
- ▶ Aliwal and surrounding areas

14 & 8 ton Trucks, 2x Kia Bakkie, 3 x Owner Driver

2 x Kia Bakkie, 2 x Bakkies

6 ton Truck, Kia Bakkie, Hyundai Bakkie

1 Kia

Port Elizabeth/George Distribution

- ▶ Local Port Elizabeth Distribution and surround areas
- ▶ George and surrounding areas
- ▶ Graaff Reinet and surrounding areas
- ▶ Grahamstown and surround areas

2 x 8 ton Trucks, Kia Bakkie, 5 x Owner Driver

6 ton Truck, 2x Kia Bakkie

Kia Bakkie






Kia Bakkie, VW Caddie

Future Strategies






- ▶ Due to constant growth in the logistics sector expansion is warranted, Reymar Freight is currently in preparation to open up branches in the following areas:
 - ▶ Nelspruit
 - ▶ Durban
 - ▶ Cape Town

Contact Information





➤ EAST LONDON

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